

## Statistical and Financial Highlights

### The Financings

- Through 2002:
  - Total Financings from April 1959 through FY 2002:
    - \$37.7 billion
    - Over 90,000 different small business concerns financed (estimated)
  - Total SBA Disbursements through FY 2002: \$10 billion
    - \$9.3 billion in leverage
    - \$648.9 million in advanced prioritized payments paid by the SBA.
- Reported in FY 2002:<sup>3</sup>
  - Reported Financings:
    - \$2.7 billion; \$841.9 million (31.9%) under 2 years in age
    - 1,979 different companies; 730 under 2 years in age
    - 4,004 financings
  - SBA Poolings: \$1.1 billion
    - Participating Security: \$813.5 million
    - Debenture: \$289.1 million
- Venture Benchmarks FY 1994 through 2002:<sup>4</sup>
  - SBIC financings represented 8% of Venture Financings dollars
  - SBIC financings represented 64% of Seed Financings dollars

### The Economics

- Jobs in SBIC Portfolio Companies FY 2002 (see Section 3.1 for more information on numbers):
  - **Created** (Using National Venture Capital Association (“NVCA”) industry ratio)<sup>5</sup>: 73,000 jobs
  - **Sustained with FY 2002 Financings** (Number of jobs in companies financed by SBICs in FY 2002, based on unaudited pre-financing economic data - Form 1031s)<sup>3</sup>: 176,309 jobs
  - **Total Supported** (Number of jobs held by companies in which SBICs held a financial interest, based on unaudited Annual Report Schedule data - Form 468)<sup>6</sup>: 1.1 million
- Revenues in SBIC Portfolio Companies FY 2002 (based on pre-financing data as reported in Form 1031)<sup>3</sup>: \$14.8 billion
- Taxes FY 2002 (based on unaudited Annual Report Schedule Data as reported in Form 468)<sup>6</sup>: \$6 billion
- Geographic Reach: From FY 1994-2002, SBICs provided over \$26 billion in financings, covering all 50 states, District of Columbia, Puerto Rico, and the Virgin Islands.
- Industry Diverse<sup>7</sup>: Between FY 1994 and 2002, SBICs provided financings across diverse industries, providing 65% of SBIC financing dollars to non-technology and life sciences, as compared to the overall venture industry with only 9% of all venture financing dollars in that category.

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<sup>3</sup> Based on when the Investment Division received 1031s (notification of financings), not when the financings actually occurred.

<sup>4</sup> Venture Capital Financings figures as reported by PriceWaterhouseCoopers (PWC) ([www.pwcMoneyTree.com](http://www.pwcMoneyTree.com)) and VentureExpert. See Exhibit 2 and 8 for further information on notes related to these numbers.

<sup>5</sup> Three Decades of Venture Capital Investment Yields 7.6 Million Jobs and \$1.3 Trillion in Revenue - Research Finds That \$36K of VC Investment Creates a US Job”, NVCA October 22, 2001 Press Release, on NVCA.org website. See section 3.1 in this document for full disclaimer information regarding this number.

<sup>6</sup> This data was retrieved from the schedule database provided by Data Management. The schedule database is based on Form 468 that each SBIC is required to submit to SBA on an annual basis. The data is not audited. See exhibit 13 within this document for further information.

<sup>7</sup> Venture data from VentureExpert database, using MoneyTree data set for FY 1994-2002. SBIC data from 1031s based on financing dates. Industries based on VentureExpert industry definitions. See Exhibit 24 for further notes related to these numbers.

**FY 2002 Consolidated SBIC Licensee Portfolio (In Millions of \$)**

Fund Type	Number of Licensees	Private Regulatory Capital (\$M)	SBA Capital (\$M)			Combined Committed Resources (\$M)
			Outstanding Leverage	Commitments	Total	
Participating Security	185	4,285.8	3,297.3	2,919.5	6,216.8	10,502.6
Debenture	128	1,880.2	1,336.7	725.6	2,062.3	3,942.5
*Bank-owned	87	5,392.1	23.2	10.0	33.2	5,425.3
SSBIC	42	119.3	67.6	12.9	80.5	199.9
TOTAL	442	11,677.4	4,724.8	3,668.0	8,392.8	20,070.3

Based on Annual Reports (Form 468s) for SBIC licensees that were active at the end of FY 2002:

Fund Type	Total Assets (\$M)	% of Total Assets	Loans and Investments			SBA Leverage / Private Capital
			At Cost (\$M)	At Value (\$M)	Value/Cost	
Participating Security	4,356.3	20.3%	3,890.6	3,892.8	1.00	1.28
Debenture	2,742.8	12.8%	2,760.2	2,399.3	1.06	.92
*Bank	14,200.2	66.1%	7,884.7	8,442.0	1.07	.01
SSBIC	197.3	0.9%	134.4	140.8	1.05	.70
TOTAL	21,496.6	100%	14,669.8	14,874.8	1.05	.43

*\*Note: Bank-owned funds are usually funds with little to no leverage, as indicated. Because they are a significant part of financings and capital base with little financial risk to the government, they are often separated for analysis purposes.*

See Section 5 of this report for further analysis of SBIC licensee portfolio.

**Selected SBIC Program Financials**

	Cumulative FYs 1994 through 2002 (\$M)			Consolidated Program		
	Debenture	Participating Security	Cum. Total	FY 2001 (\$M)	FY 2002 (\$M)	% Change
<b>P&amp;L</b>						
• Appropriations	79.5	149.4	228.9	26.2	0	-100%
• Other Revenues	84.9	436.1	521.0	139.2	73.8	-47%
• Net Income	75.2	289.1	364.2	135.6	(213.0)	-257%
<b>BALANCE</b>						
• Total Assets	1,462.4	3,570.1	5,032.3	4,428.9	5,032.3	13.6%

See Section 4 of this report for further information regarding SBIC Program Financials.